

LEONARDO ANGEL CÁRREGA

PERSONAL INFO

Name / Lastname: Leonardo Ángel Cárrega
Home Address: V. L. y Planes 10 – Salsipuedes – CBA – Argentina
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SALES WORK EXPERIENCE

2017 – 2024: Quality Assurance - Tester:

Q.A Manual-Automation: I've been in IT industry for the last few years.

Tasks: Manual testing. Automation testing.

2016 – 2017: Macrosistemas

Submanager: Computer Hardware store and technical service

Tasks: Seller, coordinate tech service and stock with suppliers, data entry.

2014 – 2015: Maipú Automotores

Sales: Chevrolet showroom.

Tasks: Contact clients by phone and sell cars in the showroom.

2000 – 2020: Independent Computer Technician

Sales and tech: Own business of technical support.

Tasks: Hardware, software, networking technician

2011 – 2012: Atento Contact Center

Sales agent: ADSL internet, phone, and TV services.

Tasks: Contact Argentinian clients and sell packs of products.

2010 – 2011: JazzPlat Contact Center

Sales agent: ADSL internet, phone, and TV services..

Tasks: Contact Spanish clients and sell Jazztel services.

2009 – 2010: Haras Ampascachi.

Seller: Vouchers to stay in the Haras Ampascachi 'Estancia'

Tasks: Contact businesses by phone and schedule business meetings with them. Product presentation and negotiation..

QUALIFICATIONS

University Studies:

U.N.C. – Derecho:

Diploma: Lawyer – Status: Incomplete

Tertiary Studies:

UNC – E.S.C.M.B.

Diploma: Marketing technician – Status: Completed

Languages

ENGLISH ● ● ● ● ○

PORTUGUESE ● ● ○ ○ ○

Tools

CRM ● ● ● ○ ○

SALESFORCE ● ● ● ● ○

OFFICE AND DESIGN TOOLS ● ● ● ● ○

Skills

N.L.P ● ● ● ● ○

MARKETING ● ● ● ○ ○

PHOTOGRAPY ● ● ● ○ ○

STAFF MANAGMENT ● ● ● ○ ○

AGILE METHODOLOGIES ● ● ● ● ○

REFERENCES

Haras Ampascachi:

Virginia Inverti – Business Partner

Cel - Whatsapp: +54 9 351 657-7070

<https://ampascachi.com/>

JazzPlat:

The contact center platform moved to Colombia:

<https://www.jazzplat.co/>

Macrosistemas:

Juan Cruz Mazzeo – Owner

Cel - Whatsapp: +54 9 351 657-7070

<https://macrosistemas.com.ar>

Linked In:

Public Profile: <https://www.linkedin.com/in/angelcarrega/>