



William Edgardo Cruz

Coronel Zelaya 1100 - San Miguel de Tucumán. Tucumán. Argentina

+543812023702 | willi222@live.com.ar

Objective

I am looking for a challenging position where I can apply my skills and experience to contribute to the growth and success of the company, while allowing me to develop my skills and advance my career. I am looking for a dynamic and collaborative work environment that provides me with learning and growth opportunities, and where I can make a positive difference in the organization.

Experience

- **Magic Team School** 05/2023 -
Physical education teacher
- Plan and implement physical education classes for school-aged children
- Encourage the development of physical and social skills
- Create a safe and fun learning environment
- Evaluate student progress and adapt classes as needed
- Promote an active and healthy lifestyle in children.
Develop motor skills, coordination and confidence in children, through games, exercises and physical activities appropriate for their age and level of development.
- **Claro AR.** 02/2021 - 03/2023
Sales advisor by phone and in person
- Serve customers by phone and in person
- Present products or services
- Answer questions and objections
- Make sales and follow up
- Record information in the customer relationship management system (CRM)
- Keep the sales space organized and attractive
Communication and persuasion skills, knowledge of products or services, and focus on achieving sales goals and providing excellent customer service.
- **Las Cañas** 04/2019 - 12/2021
Sports event organizer
- Plan and coordinate sporting events
- Coordinate with sponsors, suppliers and volunteers
- Manage logistics and budget
- Oversee equipment installation and maintenance
- Coordinate with referees and security personnel
- Manage promotion and advertising
- Evaluate and improve the participant and spectator experience
Proactive, detail-oriented and have communication and leadership skills.
- **Restó Coffee Beckett's** 03/2017 - 11/2018
Kitchen helper
- Prepare ingredients
- Assist the cooks
- Keep the kitchen clean
- Perform cleaning and maintenance tasks
- Prepare sauces and garnishes
- Assist in the presentation of dishes
- Collaborate in menu planning and purchasing
- Comply with safety and hygiene regulations
Essential support for the kitchen team.

Education

- **National University of Tucumán** 2018 - 2023
Professor of Physical Education
7.66
- **George Washington Institute** 2016

- **General Manuel Belgrano School of Commerce No. 1**
Degree in Economics and Organization Management
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2011 - 2015

Skills

- Teamwork
- Time management
- Critical thinking
- Technology knowledge (Software, Tools, Office Package, Image and video editing)
- Decision making
- Working under pressure
- Customer service
- Adaptability
- Data analysis in the cloud

Languages

- Spanish: Native
- English: Read, Writing and Speak.
- Portuguese: Read, Speak.

Personal Details

- Date of Birth : 19/09/1998
- Nationality : Argentine
- Passport : Yes
- Gender : Male

Reference

- **Santiago Baca - Magic Team School**
Physical Education Teacher
+543814131765
- **Emilse Soria - Claro AR.**
Bachelor of Communications
+543813915349
- **Nazareno Velasquez - Restó Coffee Beckett's**
Graduate in gastronomy
+543815695619

Additional Information

Certifications

Digital Marketing - Google. Year 2022
Cybersecurity in Teleworking - Google. Year 2022
Mobile Application Development - Google. Year 2021
Business Digitalization with Google Tools - Google. Year 2021