Ensenada, Baja California #367 22889 (+53)646 214 3273 newagusloya@gmail.com

# Adrian Morales

Curriculum Vitae

Looking to obtain a challenging project management position in a dynamic and innovative organization where I can apply my skills and experience to drive success.

# Skills & abilities

Strong leadership and teambuilding skills. Exceptional organizational and project management skills. Excellent communication and interpersonal skills. Proficient in project management software.

# Communication

Excellent written and verbal communication skills. Proven ability to communicate complex ideas and concepts to diverse audiences. Skilled in conflict resolution and negotiation.

# Leadership

Managed project teams of up to 10 members. Mentored junior project team members. Served as Vice President of the Project Management Club at my university.

# Professional Summary

With a solid background in customer service, cash handling, and sales, as well as recent experience in health and wellness, I am confident that my skills and experience would be a valuable asset to your team.

# Professional Experience

# Personal Trainer (Freelance)

## Independent

July 2024 - Present

- Specialize in body recomposition and injury rehabilitation.
- Manage clinical cases following a physiotherapeutic protocol.

## Sales Associate

GNC

January 2024 - June 2024

- Worked as a cashier and sales advisor for dietary supplements.
- Provided guidance on the use of over-the-counter products and customer inquiries.

## Physical Therapy Student, Fitness Trainer & Swimming Instructor

Centro Médico de Bienestar Integral

June 2019 - December 2023

- Implemented an appointment system during the clinic's opening week.
- Assisted the lead doctor and provided client care and support.

#### Lead Cashier

Costco

April 2018 - October 2021

• Part-time cashier role, achieving recognition as Employee of the Month or Cashier of the Month multiple times.

## Bar Supervisor

Bahia Bowling Bar

#### March 2017 - January 2018

- Initially worked as a bartender, then managed the bar with a team of two assistants.
- Responsible for point-of-sale operations, inventory management, and preparation.

#### Education

#### (Ex-student 9/10 finished) Bachelor's Degree

Universidad Autónoma de Durango

January 2019 - September 2023

#### Languages

- Spanish: Native
- English: Intermediate High

#### Computer Skills

- Microsoft Excel
- Microsoft Word

#### Skills

- Customer Service
- Cash Handling
- Sales
- Inventory Management
- Staff Training
- Physiotherapy
- Communication
- Empathy
- Personal Training
- Bar Management
- Quality Control

#### Additional Information

- Willingness to Travel: Yes
- Willingness to Relocate: Yes
- Driver's License: Class A
- Own Vehicle: No